# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

# FORM 10-Q

☑ QUARTERLY REPORT PURSUANT TO SECTION 13 or 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2022
OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 or 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
FOR THE TRANSITION PERIOD FROM \_\_\_\_\_\_TO \_\_\_\_\_

# 001-40853

(Commission file number)

#### Kyndryl Holdings, Inc.

(Exact name of registrant as specified in its charter)

Delaware 86-1185492
(State or other jurisdiction of incorporation or organization) (IRS employer identification number)

One Vanderbilt Avenue, 15th Floor New York, New York

10017

Name of each exchange

(Zip Code)

(Address of principal executive offices)

212-896-2098

(Registrant's telephone number, including area code)

N/A

(Former name, former address and former fiscal year, if changed since last report)

# Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading symbol(s)	on which registered
Common stock, par value \$0.01 per share	KD	New York Stock Exchange
Indicate by check mark whether the re Securities Exchange Act of 1934 during the pre reports), and (2) has been subject to such filing		d that the registrant was required to file such
Indicate by check mark whether the repursuant to Rule 405 of Regulation S-T (§232.4 registrant was required to submit such files).	105 of this chapter) during the preceding 12	Interactive Data File required to be submitted months (or for such shorter period that the
Indicate by check mark whether the reporting company, or an emerging growth comreporting company," and "emerging growth com	pany. See the definitions of "large accelerat	lerated filer, a non-accelerated filer, a smaller ted filer," "accelerated filer," "smaller
Large accelerated filer □		Accelerated filer □
Non-accelerated filer ⊠		naller reporting company ☐ nerging growth company ☐
for complying with any new or revised financia Indicate by check mark whether the react). Yes $\square$ No $\boxtimes$	ž –	tule 12b-2 of the Exchange

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#### Part I - Financial Information

# Item 1. Consolidated Financial Statements (Unaudited):

# KYNDRYL HOLDINGS, INC. CONSOLIDATED INCOME STATEMENT

(In millions, except per share amounts) (Unaudited)

	Three Months Ended June 30,						
		2022	2021				
Revenues *	\$	4,288	\$	4,751			
Cost of services **	\$	3,677	\$	4,162			
Selling, general and administrative expenses		694		714			
Workforce rebalancing charges (benefits)		4		(11)			
Transaction-related costs		103		173			
Interest expense		20		15			
Other expense (income)		(3)		11			
Total costs and expenses	\$	4,493	\$	5,065			
Income (loss) before income taxes	\$	(205)	\$	(313)			
Provision for income taxes	\$	45	\$	76			
Net income (loss)	\$	(250)	\$	(389)			
Pagia cominga (laga) mar abara	\$	(1.11)	¢	(1.74)			
Basic earnings (loss) per share		(1.11)	\$	(1.74)			
Diluted earnings (loss) per share	\$	(1.11)	\$	(1.74)			
Weighted-average basic shares outstanding		225.3		224.1			
Weighted-average diluted shares outstanding		225.3		224.1			

<sup>\*</sup> Including related-party revenue of \$205 and \$146 for the three months ended June 30, 2022 and 2021, respectively

<sup>\*\*</sup> Including related-party cost of services of \$961 and \$906 for the three months ended June 30, 2022 and 2021, respectively

# KYNDRYL HOLDINGS, INC. CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (LOSS)

(Dollars in millions) (Unaudited)

	Three Months Ended June			June 30,
		2022	2021	
Net income (loss)	\$	(250)	\$	(389)
Other comprehensive income (loss), before tax:				
Foreign currency translation adjustments		(267)		17
Unrealized gains (losses) on cash flow hedges:				
Unrealized gains (losses) arising during the period		(5)		_
Reclassification of (gains) losses to net income		(1)		_
Total unrealized gains (losses) on cash flow hedges		(6)		_
Retirement-related benefit plans:				
Net gains (losses) arising during the period		_		(5)
Amortization of net (gains) losses		10		10
Total retirement-related benefit plans		10		5
Other comprehensive income (loss), before tax		(263)		22
Income tax (expense) benefit related to items of other comprehensive income (loss)		(1)		(1)
Other comprehensive income (loss), net of tax		(264)		21
Total comprehensive income (loss)	\$	(514)	\$	(368)

# KYNDRYL HOLDINGS, INC. CONSOLIDATED BALANCE SHEET

(In millions, except per share amount) (Unaudited)

	June 30, 2022			March 31, 2022	
Assets:		,			
Current assets:					
Cash and cash equivalents	\$	1,871	\$	2,134	
Restricted cash		17		20	
Accounts receivable (net of allowances of \$34 at June 30, 2022 and \$44 at March 31,					
2022)*		1,902		2,271	
Deferred costs (current portion)		1,092		1,143	
Prepaid expenses and other current assets		522		525	
Total current assets	\$	5,404	\$	6,092	
Property and equipment, net	S	2.651	\$	2.834	
Operating right-of-use assets, net		1,173	Ť	1,312	
Deferred costs (noncurrent portion)		1,158		1,244	
Deferred taxes		525		555	
Goodwill		815		823	
Intangible assets, net		154		145	
Pension assets		58		61	
Other noncurrent assets		367		375	
Total assets	\$	12,304	\$	13,442	
Liabilities:					
Current liabilities:		4 40 6			
Accounts payable**	\$	1,486	\$	1,555	
Value-added tax and income tax liabilities		274		284	
Short-term debt		93		96	
Accrued compensation and benefits		503		509	
Deferred income (current portion)		774		882	
Operating lease liabilities (current portion)		350		374	
Accrued contract costs		476		676	
Other accrued expenses and liabilities		653		682	
Total current liabilities	\$	4,609	\$	5,058	
Long-term debt	\$	3,107	\$	3,127	
Retirement and nonpension postretirement benefit obligations		671		716	
Deferred income (noncurrent portion)		413		452	
Operating lease liabilities (noncurrent portion)		820		928	
Other noncurrent liabilities		474		449	
Total liabilities	\$	10,093	\$	10,730	
Commitments and contingencies					
Equity:					
Stockholders' equity					
Common stock, par value \$0.01 per share, and additional paid-in capital					
(shares authorized: 1,000.0; shares issued: June 30, 2022 – 228.1, March 31, 2022 – 224.5)	\$	4,341	\$	4,315	
Accumulated deficit		(855)	Ť	(605)	
Treasury stock, at cost (shares: June 30, 2022 – 1.3, March 31, 2022 – 0.2)		(17)		(4)	
Accumulated other comprehensive income (loss)		(1,353)		(1,089)	
Total stockholders' equity before non-controlling interests	\$	2.117	\$	2,618	
Non-controlling interests	<u> </u>	95	<u>*</u>	94	
Total equity	S	2.211	\$	2.711	
Total liabilities and equity	\$	12,304	\$	13,442	
iotai navinties and equity	Ф	12,304	Ф	15,442	

<sup>\*</sup> Including related-party accounts receivable of \$228 at June 30, 2022 and \$343 at March 31, 2022

<sup>\*\*</sup> Including related-party accounts payable of \$660 at June 30, 2022 and \$806 at March 31, 2022

# KYNDRYL HOLDINGS, INC. CONSOLIDATED STATEMENT OF CASH FLOWS

(Dollars in millions) (Unaudited)

	Three Months Ended June 30,			June 30,
		2022		2021
Cash flows from operating activities:		(= = a)		(200)
Net income (loss)	\$	(250)	\$	(389)
Adjustments to reconcile net income (loss) to cash provided by operating activities:				
Depreciation and amortization				
Depreciation of property and equipment		228		331
Depreciation of right-of-use assets		85		84
Amortization of transition costs and prepaid software		293		341
Amortization of capitalized contract costs		111		156
Amortization of intangible assets		14		10
Stock-based compensation		26		18
Deferred taxes		46		(31)
Net (gain) loss on asset sales and other		2		(5)
Change in operating assets and liabilities:				
Deferred costs (excluding amortization)		(369)		(509)
Right-of-use assets and liabilities (excluding depreciation)		(84)		(105)
Workforce rebalancing liabilities		6		(74)
Receivables		222		(55)
Accounts payable		(14)		3
Taxes (including items settled with former Parent in prior-year period)		12		106
Other assets and other liabilities		(224)		(43)
Net cash provided by (used in) operating activities	\$	104	\$	(161)
the cash provided by (asea in) operating activities	<u> </u>	10.	Ψ	(101)
Cash flows from investing activities:				
Payments for property and equipment and capitalized software	\$	(213)	\$	(227)
Proceeds from disposition of property and equipment	Ψ	7	Ψ	16
Other investing activities, net		(13)		_
Net cash used in investing activities	\$	(218)	\$	(211)
Net cash used in investing activities	<u> </u>	(210)	Ф	(211)
Cash flows from financing activities:				
Debt repayments	\$	(28)	\$	(19)
1 3	Þ	(28)	Э	
Proceeds from issuance of debt, net of debt issuance costs		_		140
Net transfers from Parent		(12)		243
Common stock repurchases for tax withholdings	<u></u>	(13)	Φ.	- 264
Net cash provided by (used in) financing activities	\$	(41)	\$	364
Effect of exchange rate changes on cash, cash equivalents and restricted cash	\$	(111)	\$	1
Net change in cash, cash equivalents and restricted cash	\$	(266)	\$	(7)
Cash, cash equivalents and restricted cash at April 1	\$	2,154	\$	50
Cash, cash equivalents and restricted cash at June 30	\$	1,888	\$	43
Supplemental data				
Income taxes paid, net of refunds received	\$	8	\$	_
Interest paid on debt	\$	38	\$	_
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# KYNDRYL HOLDINGS, INC. CONSOLIDATED STATEMENT OF EQUITY (In millions) (Unaudited)

_	Common St Addition Paid-In C	onal Capital	Net Parent	Accumulated Other Comprehensive	Treasury	Accumulated		Total
	Shares	Amount		Income (Loss)	Stock	Deficit	Interests	Equity
Equity - April 1, 2022	224.5	\$ 4,315	\$ —	\$ (1,089)	\$ (4)		\$ 94	\$ 2,711
Net income (loss)						(250)		(250)
Other comprehensive income (loss),								
net of tax				(264)				(264)
Common stock issued under								
employee plans	3.3	26						26
Purchases of treasury stock	(1.1)				(13)			(13)
Changes in non-controlling interests							1	1
Equity - June 30, 2022	226.7	\$ 4,341	\$ —	\$ (1,353)	\$ (17)	\$ (855)	\$ 95	\$ 2,211
	Common S Additic Paid-In C Shares	onal		Accumulated Other Comprehensive Income (Loss)	Treasury Stock	Accumulated Deficit	Interests	Total Equity
Equity – April 1, 2021	_	\$ —	\$ 6,027		\$ —	\$ —	\$ 57	\$ 4,902
Net income (loss)			(389)	)				(389)
Other comprehensive income (loss), net of tax				21				21
Net transfers from Parent			402					402
Changes in non-controlling interests							(4)	(4)
Equity – June 30, 2021	_	\$ —	\$ 6,040	\$ (1,161)	\$ —	\$ —	\$ 53	\$ 4,932

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 1. SIGNIFICANT ACCOUNTING POLICIES

# **Description of Business**

Kyndryl Holdings, Inc. ("we", "the Company" or "Kyndryl") is a leading technology services company and the largest infrastructure services provider in the world, serving as a partner to more than 4,000 customers whose operations span over 100 countries. Prior to November 3, 2021, the Company was wholly owned by International Business Machines Corporation ("IBM", "Parent" or "former Parent").

In October 2021, the Board of Directors of IBM approved the spin-off (the "Separation" or the "Spin-off") of the infrastructure services unit (the "Kyndryl Businesses") of its Global Technology Services ("GTS") segment through the distribution of shares of Kyndryl's common stock to IBM stockholders. In conjunction with the Separation, Kyndryl underwent an internal reorganization following which it became the holder, directly or through its subsidiaries, of the Kyndryl Businesses. On November 3, 2021, the Separation was achieved through the Parent's pro rata distribution of 80.1% of the shares of common stock of Kyndryl to holders of the Parent's common stock as of the close of business on the record date of October 25, 2021. The Parent retained 19.9% of the shares of the Company's common stock upon the Spinoff. The Parent's stockholders of record received one share of the Company's common stock for every five shares of the Parent's common stock. On May 19, 2022, IBM disposed of 22.3 million shares of Kyndryl common stock, reducing IBM's beneficial ownership of the Company's common stock from 19.9% to 9.9%.

#### **Basis of Presentation**

Prior to the Separation on November 3, 2021 (the "pre-Separation periods"), our historical financial statements were prepared on a combined basis and were derived from the consolidated financial statements of IBM. For the period subsequent to November 3, 2021, the financial statements are presented on a consolidated basis as the Company became a standalone public company. Management believes the accompanying financial statements include all adjustments necessary to present fairly the Company's financial position and its results of operations for all the periods presented. The financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the report on Form 8-K/A we filed with the U.S. Securities and Exchange Commission ("SEC") on May 27, 2022 (the "8-K/A") and our quarterly report for the three months ended March 31, 2022 filed on Form 10-QT.

Within the financial statements and tables presented, certain columns and rows may not add due to the use of rounded numbers for disclosure purposes. Percentages presented are calculated from the underlying whole-dollar amounts. Certain items have been recast to conform to current-period presentation.

# **Principles of Consolidation**

For the pre-Separation periods, the accompanying financial statements were derived from the consolidated financial statements and accounting records of the Parent as if the Company operated on a standalone basis during the periods presented and were prepared in accordance with Generally Accepted Accounting Principles in the United States ("U.S. GAAP") and pursuant to the rules and regulations of the SEC.

All significant intercompany transactions during the pre-Separation periods between Kyndryl and IBM have been included in the consolidated financial statements. Intercompany transactions between Kyndryl and IBM were considered to be effectively settled in the consolidated financial statements at the time the transaction was recorded. The total net effect of the settlement of these intercompany transactions is reflected as Net transfers from Parent in the financing activities section in the Consolidated Statement of Cash Flows and in the Consolidated Balance Sheet within Net Parent investment.

After the Separation on November 3, 2021, the Company's consolidated financial statements are based on our reported results as a standalone company. All significant transactions and intercompany accounts between Kyndryl entities were eliminated.

#### **Use of Estimates**

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect amounts that are reported in the consolidated financial statements and accompanying disclosures. Estimates are used in determining the following, among others: revenue, costs to complete service contracts, income taxes, pension assumptions, valuation of assets including goodwill and intangible assets, the depreciable and amortizable lives of long-lived assets, loss contingencies, allowance for credit losses, deferred transition costs and other matters. Estimates were also used in determining the allocation of costs and expenses from IBM for the pre-Separation periods. These estimates are based on management's knowledge of current events, historical experience and actions that the Company may undertake in the future and on various other assumptions that are believed to be reasonable under the circumstances. Actual results may be different from these estimates.

#### **Transition Period**

On January 27, 2022, the Board of Directors of Kyndryl approved a change to the fiscal year-end of the Company from December 31 to March 31. The Company's 2023 fiscal year began on April 1, 2022 and will end on March 31, 2023. The Company filed a Transition Report on Form 10-QT for the period of January 1 to March 31, 2022 with the SEC on May 13, 2022.

#### NOTE 2. ACCOUNTING CHANGES

#### **Standards Implemented**

In October 2021, the Financial Accounting Standards Board ("FASB") issued guidance ("Revenue Contracts with Customers Acquired in a Business Combination") which requires that an acquirer recognize and measure contract assets and liabilities acquired in a business combination as if the acquirer had originated the contracts, in accordance with ASC 606, *Revenue from Contracts with Customers*. Deferred revenue acquired in a business combination is no longer required to be measured at its fair value, which had historically resulted in a deferred revenue impairment at the date of acquisition. The guidance is effective January 1, 2023, and early adoption is permitted. The Company has early adopted the guidance as of January 1, 2022. Our adoption did not materially affect our consolidated financial statements.

#### NOTE 3. REVENUE RECOGNITION

# Disaggregation of Revenue

The Company views its segment results to be the best view of disaggregated revenue. Refer to Note 4 – Segments.

# **Remaining Performance Obligations**

The remaining performance obligation ("RPO") represents the aggregate amount of contractual deliverables yet to be recognized as revenue at the end of the reporting period. It is intended to be a statement of overall work under contract that has not yet been performed and does not include contracts in which the customer is not committed. The customer is not considered committed when it is able to terminate for convenience without payment of a substantive penalty. The RPO also includes estimates of variable consideration. Additionally, as a practical expedient, the Company does not include contracts that have an original duration of one year or less. RPO estimates are subject to change and are affected by several factors, including terminations, changes in the scope of contracts, periodic revalidations, adjustments for revenue that has not materialized and adjustments for currency.

At June 30, 2022, the aggregate amount of RPO related to customer contracts that are unsatisfied or partially unsatisfied was \$43.6 billion. Approximately 57 percent of the amount is expected to be recognized as revenue in the subsequent two years, approximately 35 percent in the subsequent three through five years, and the balance thereafter.

During the three months ended June 30, 2022, revenue was increased by \$1 million for performance obligations satisfied (or partially satisfied) in previous periods, mainly due to changes in estimates on contracts with cost-to-cost measures of progress.

#### **Contract Balances**

The following table provides information about accounts receivable, contract assets and deferred income balances:

(Dollars in millions)	 June 30, 2022	March 31, 2022
Accounts receivable (net of allowances of \$34 at June 30, 2022 and \$44 at		
March 31, 2022) *	\$ 1,902	\$ 2,271
Contract assets **	31	41
Deferred income (current)	774	882
Deferred income (noncurrent)	413	452

<sup>\*</sup> Included unbilled receivable balances of \$446 million at June 30, 2022 and \$473 million at March 31, 2022.

The amount of revenue recognized during the three months ended June 30, 2022 that was included within the deferred income balance at March 31, 2022 was \$246 million.

The following table provides roll-forwards of the accounts receivable allowance for expected credit losses for the three months ended June 30, 2022 and March 31, 2022:

(Dollars in millions)	Three Mont		Three Months Ended March 31, 2022		
Beginning balance	\$	44	\$	44	
Additions (releases)		(2)		6	
Write-offs		(1)		(4)	
Other *		(7)		(2)	
Ending balance	\$	34	\$	44	

<sup>\*</sup> Primarily represents currency translation adjustments.

The contract assets allowance for expected credit losses was not material in any of the periods presented.

# **Major Clients**

No single client represented more than 10 percent of the Company's total revenue during the three months ended June 30, 2022 and 2021. Other than the former Parent (see Note 13 – Related-Party Transactions), no single client represented more than 10 percent of the Company's total accounts receivable balance as of June 30, 2022 and March 31, 2022.

#### **Deferred Costs**

Costs to acquire and fulfill customer contracts are deferred and amortized over the contract period or expected customer relationship life. The expected customer relationship period is determined based on the average customer relationship period, including expected renewals, for each offering type and ranges from three to six years. For contracts with an estimated amortization period of less than one year, we elected the practical expedient to expense incremental costs immediately.

<sup>\*\*</sup> Included within prepaid expenses and other current assets in the Consolidated Balance Sheet.

The following table provides amounts of capitalized costs to acquire and fulfill customer contracts at June 30, 2022 and March 31, 2022:

(Dollars in millions)	ine 30, 2022	March 31, 2022		
Deferred transition costs	\$ 894	\$	961	
Prepaid software costs	753		806	
Capitalized costs to fulfill contracts	296		302	
Capitalized costs to obtain contracts	307		318	
Total deferred costs *	\$ 2,250	\$	2,387	

<sup>\*</sup> Of the total deferred costs, \$1,092 million was current and \$1,158 million was noncurrent at June 30, 2022, and \$1,143 million was current and \$1,244 million was noncurrent at March 31, 2022.

The amount of total deferred costs amortized for the three months ended June 30, 2022, was \$405 million, composed of \$87 million of amortization of deferred transition costs, \$206 million of amortization of prepaid software and \$111 million of amortization of capitalized contract costs.

#### **NOTE 4. SEGMENTS**

Our reportable segments correspond to how the chief operating decision maker ("CODM") reviews performance and allocates resources. Our four reportable segments consist of the following:

**United States:** This reportable segment is comprised of Kyndryl's operations in the United States.

**Japan:** This reportable segment is comprised of Kyndryl's operations in Japan.

**Principal Markets:** This reportable segment represents the aggregation of our operations in Australia / New Zealand, Canada, France, Germany, India, Italy, Spain / Portugal, and the United Kingdom / Ireland.

**Strategic Markets:** This reportable segment is comprised of our operations in all other countries in which we operate.

The measure of segment operating performance used by Kyndryl's CODM is adjusted EBITDA. Adjusted EBITDA is defined as net income (loss) excluding net interest expense, depreciation and amortization (excluding depreciation of right-of-use assets and amortization of capitalized contract costs), transaction-related costs, pension costs other than pension servicing costs and multi-employer plan costs, stock-based compensation expense, workforce rebalancing charges, impairment expense, significant litigation costs, and foreign currency impacts of highly inflationary countries. The use of revenue and adjusted EBITDA aligns with how the CODM assesses performance and allocates resources for the Company's segments. The Company has recast the prior-period results to reflect the change in segment structure that became effective in the fourth quarter of 2021. In addition, during the three months ended March 31, 2022, the Company updated certain allocation methodologies related to its measure of segment adjusted EBITDA and has accordingly recast the prior-period information to reflect these updates, which did not change the aggregate amount of segment adjusted EBITDA.

Our geographic markets frequently work together to sell and implement certain contracts. The economic environment and its effects on the industries served by our geographic markets affect revenues and operating expenses within our geographic markets to differing degrees. Currency fluctuations also tend to affect our geographic markets differently, depending on the geographic concentrations and locations of their businesses.

The following table reflects the results of the Company's segments:

	Three Months Ended June 30,				
(Dollars in millions)		2022		2021	
Revenue					
United States	\$	1,168	\$	1,210	
Japan		634		747	
Principal Markets		1,516		1,842	
Strategic Markets		970		953	
Total revenue	\$	4,288	\$	4,751	
Segment adjusted EBITDA					
United States	\$	200	\$	275	
Japan		115		140	
Principal Markets		100		71	
Strategic Markets		96		133	
Total segment adjusted EBITDA	\$	511	\$	620	

The following table reconciles consolidated pretax income (loss) to segment adjusted EBITDA:

	Three Months Ended June 30,			
(Dollars in millions)		2022		2021
Pretax income (loss)	\$	(205)	\$	(313)
Workforce rebalancing charges (benefits)		4		(11)
Transaction-related costs		103		173
Stock-based compensation expense		26		18
Interest expense		20		15
Depreciation expense		228		331
Amortization expense		308		351
Corporate expense not allocated to the segments		20		49
Other adjustments *		9		7
Segment adjusted EBITDA	\$	511	\$	620

<sup>\*</sup> Other adjustments represent pension costs other than pension servicing costs and multi-employer plan costs.

#### **NOTE 5. TAXES**

For the three months ended June 30, 2022, the Company's effective tax rate was (22.1%), compared to (24.3%) for the three months ended June 30, 2021. The Company's negative effective tax rates in 2022 and 2021 reflect a tax expense on a pretax book loss in both periods. For the period ended June 30, 2022, income taxes are computed using the estimated annual effective tax rate applicable to the fiscal year ending March 31, 2023. For the period ended June 30, 2021, income taxes have been calculated as if Kyndryl had filed income tax returns on a standalone basis, as our operations were historically included in certain tax returns filed by IBM.

The Company's effective tax rate for the three months ended June 30, 2022, was lower than the Company's statutory tax rate primarily due to taxes on foreign operations and the increase in valuation allowances in certain jurisdictions against deferred tax assets that are not more likely than not to be realized. For the period ended June 30, 2022, the additions to valuation allowance primarily relate to a partial valuation allowance established against certain deferred tax assets in the United States.

The Company's effective tax rate for the three months ended June 30, 2021, was lower than the Company's statutory tax rate primarily due to the geographic mix of pretax income and changes in valuation allowances.

# NOTE 6. NET LOSS PER SHARE

We did not declare any stock dividends in the periods presented. The following tables provide the computation of basic and diluted earnings per share of common stock for the three months ended June 30, 2022 and 2021.

	Three Months Ended June 30,				
(In millions, except per share amounts)		2022	2021		
Net income (loss) on which basic and diluted earnings per share is calculated	\$	(250)	\$	(389)	
Number of shares on which basic and diluted earnings per share is calculated		225.3		224.1	
Basic earnings (loss) per share	\$	(1.11)	\$	(1.74)	
Diluted earnings (loss) per share		(1.11)		(1.74)	

Prior to the Separation, the Company did not have any publicly-traded common stock or equivalents issued and outstanding. Accordingly, the net loss per share for the three months ended June 30, 2021, is calculated based on the 224.1 million shares distributed on the Separation Date.

For the three months ended June 30, 2022, the Company's basic and diluted weighted-average shares outstanding were the same. The following securities were not included in the computation of diluted net loss per share because they would have been anti-dilutive:

(In millions)	
Nonvested restricted stock units issued and outstanding	7.1
Market-conditioned performance awards	1.8
Stock options issued and outstanding	3.8
Total	12.6

# NOTE 7. FINANCIAL ASSETS AND LIABILITIES

# **Fair Value Measurements**

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Company classifies certain assets and liabilities based on the following fair value hierarchy:

- Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities that can be accessed at the measurement date.
- Level 2 Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3 Unobservable inputs for the asset or liability.

The level of an asset or liability within the fair value hierarchy is determined based on the lowest level of any input that is significant to the fair value measurement.

In determining the fair value of certain financial instruments, the Company considers certain market valuation adjustments to the "base valuations" using the methodologies described below for several parameters that market participants would consider in determining fair value:

- Counterparty credit risk adjustments are applied to certain financial instruments, taking into account the
  actual credit risk of a counterparty as observed in the credit default swap market to determine the true fair
  value of such an instrument.
- Credit risk adjustments are applied to reflect the Company's own credit risk when valuing certain liabilities
  measured at fair value. The methodology is consistent with that applied in developing counterparty credit risk
  adjustments, but incorporates the Company's credit risk as observed in the credit default swap market.

Certain non-financial assets such as property, plant and equipment, operating right-of-use assets, land, goodwill and intangible assets are recorded at fair value or at cost, as appropriate, in the period they are initially recognized, and such fair value may be adjusted in subsequent periods if an event occurs or circumstances change that indicate that the asset may be impaired. The impairment models used for non-financial assets depend on the type of asset. The fair value measurements, in such instances, would be classified in Level 3 of the fair value hierarchy.

We perform a qualitative assessment of asset impairments on a periodic basis and recognize an impairment if there are sufficient indicators that the fair value is less than carrying value. There were no impairments of non-financial assets recognized for the three months ended June 30, 2022 and 2021.

#### Financial Assets and Liabilities Measured at Fair Value

The gross balances of derivative assets contained within prepaid expenses and other current assets in the Consolidated Balance Sheet was \$29 million at June 30, 2022 and \$9 million at March 31, 2022. The gross balances of derivative liabilities contained within other accrued expenses and liabilities, and other liabilities in the Consolidated Balance Sheet at June 30, 2022 and March 31, 2022 were \$19 million and \$2 million, respectively. The fair value of derivatives is the difference between the contractual forward price and the current available forward price for the residual maturity of the contract using observable market rates and is categorized as Level 2 in the fair value hierarchy.

The Company may enter into master netting agreements with certain counterparties that allow for netting of exposures in the event of default or breach. However, in the Consolidated Balance Sheet, the Company does not offset derivative assets against liabilities with counterparties in master netting arrangements by counterparty, and there was no derivative instruments activity impacted by master netting agreements at June 30, 2022 and March 31, 2022.

# Financial Assets and Liabilities Not Measured at Fair Value

Accounts receivable are financial assets with carrying values that approximate fair value. Accounts payable, other accrued expenses and short-term debt are financial liabilities with carrying values that approximate fair value. If measured at fair value in the consolidated financial statements, these financial instruments would be classified as Level 3 in the fair value hierarchy, except for short-term debt, which would be classified as Level 2.

The Company also has time deposits that have maturities of 90 days or less, and their carrying values approximate fair value. They are measured for impairment on a recurring basis by comparing their fair value with their amortized cost basis. There were no impairments of financial assets recognized for any of the periods presented. The balance of these time deposits with maturities of 90 days or less contained within cash and cash equivalents in the Consolidated Balance Sheet at June 30, 2022 and March 31, 2022 was \$599 million and \$972 million, respectively. If measured at fair value in the consolidated financial statements, time deposits with maturities of 90 days or less would be categorized as Level 2 in the fair value hierarchy.

The fair value of our outstanding debt (excluding finance lease obligations) is based on various methodologies, including quoted prices in active markets for identical debt instruments, which is a Level 1 measurement, and calculated fair value using an expected present value technique that uses rates currently available to the Company for debt in active markets with similar terms and remaining maturities, which is a Level 2 measurement. Our outstanding debt (excluding finance lease obligations) had a carrying value of \$3.0 billion as of each of June 30, 2022 and March 31, 2022, and an estimated fair value of \$2.5 billion and \$2.7 billion as of June 30, 2022 and March 31, 2022, respectively, which consisted of quoted prices for identical debt instruments (Level 1) and expected present value calculated using observable inputs (Level 2).

#### **Transfers of Financial Assets**

The Company has entered into arrangements with third-party financial institutions to sell certain financial assets (primarily trade receivables) without recourse. The Company determined these are true sales, derecognized the carrying value of the financial asset transferred and recognized a net gain or loss on the sale. The proceeds from these arrangements are reflected as cash provided by operating activities in the Consolidated Statement of Cash Flows. Proceeds from receivables sold to third parties under this program were \$613 million for the three months ended June 30, 2022. Prior to the Separation, the gross amount of the Company's receivables sold to third parties and the financing division of our former Parent was \$721 million for the three months ended June 30, 2021. The fees and the net gains and losses associated with the transfers of receivables were \$8 million for the three months ended June 30, 2022 and immaterial for the three months ended June 30, 2021.

#### **Derivative Financial Instruments**

#### Foreign Exchange Risk

#### **Anticipated Cost Transactions**

The Company has foreign exchange derivative financial instruments designated as cash flow hedges to manage foreign currency risk. Changes in fair value of derivatives designated as cash flow hedges are recorded, net of applicable taxes, in other comprehensive income and subsequently reclassified into the same income statement line item as the hedged exposure when the underlying hedged item is recognized in earnings. The cash flows associated with derivatives designated as cash flow hedges are reported in cash flows from operating activities in the Consolidated Statement of Cash Flows. Through the pre-Separation periods, derivatives designated as cash flow hedges were deemed to be associated with the Company's operations and were allocated to the Company's Consolidated Income Statement based on its pro rata share of the underlying items hedged, where applicable, with the remainder allocated on a pro rata basis of revenue.

At June 30, 2022 and March 31, 2022, the total notional amount of forward contracts designated as cash flow hedges of forecasted foreign currency cost transactions was \$278 million and \$216 million, respectively. The notional amounts of derivative instruments do not necessarily represent the amounts exchanged by the Company with third parties and are not necessarily a direct measure of the financial exposure. The maximum remaining length of time over which the Company hedged its exposure is approximately one year. At June 30, 2022 and March 31, 2022, the weighted-average remaining maturity of these instruments was approximately 0.5 years.

At June 30, 2022, in connection with cash flow hedges of foreign currency cost transactions, the Company recorded net deferred losses of \$3 million (before taxes) in accumulated other comprehensive income ("AOCI"). At March 31, 2022, in connection with cash flow hedges of foreign currency cost transactions, the Company recorded net deferred gains of \$3 million (before taxes) in AOCI. The Company estimates that \$3 million (before taxes) of deferred net losses on derivatives in AOCI at June 30, 2022 will be reclassified to net income within the next twelve months, providing an offsetting economic impact against the underlying anticipated transactions.

# Subsidiary Cash and Foreign Currency Asset / Liability Management

The Company uses global treasury centers to manage the cash of its subsidiaries. These centers principally use currency swaps to convert cash flows in a cost-effective manner. Changes in fair value of derivatives not designated as hedges are reported in earnings in other (income) and expense. Cash flows from derivatives not designated as hedges are reported in cash flows from investing activities in the Consolidated Statement of Cash Flows. The terms of these swap contracts are generally less than one year. The changes in the fair values of these contracts and of the underlying hedged exposures are generally offsetting and are recorded in other (income) and expense in the Consolidated Income Statement. At June 30, 2022 and March 31, 2022, the total notional amount of derivative instruments in economic hedges of foreign currency exposure was \$1.3 billion and \$945 million, respectively.

#### The Effect of Derivative Instruments in the Consolidated Income Statement

The total amounts of income and expense line items presented in the Consolidated Income Statement in which the effects of cash flow hedges and derivatives not designated as hedging instruments are recorded, and the total effect of hedge activity on these income and expense line items are as follows:

(Dollars in millions)		To	otal		Gains (Losses) from Hedge Activity					
For the three months ended June 30:	2022			2021	2022			2021		
Cost of services	\$	3,677	\$	4,162	\$	1	\$	_		
Selling, general and administrative expenses		694		714		_		_		
Other expense (income)		(3)		11		(2)		_		

	Gain (	Gain (Loss) Recognized in Consolidated Income Statement										
(Dollars in millions)	Consolidated		Recogn	iized	on	Attributable to Risk						
For the three months	Income Statement Derivatives				es	Being Hedged						
ended June 30:	Line Item		2022		2021		2022	2021				
Derivative instruments not designated as hedging instruments:												
Foreign exchange contracts	Other expense (income)	\$	(2)	\$			NA		NA			
Total		\$	(2)	\$		\$		\$	_			

Gain (Loss) Recognized in Consolidated Income Statement and Other Comprehensive Income													
(Dollars in millions)		Recog		-	Consolidated		Reclassified						
For the three months ended June 30:	- 20	in OCI 2022 2021		2021	Income Statement Line Item		2022	AOCI					
				2021	Line Item	_	2022		2021				
Derivative instruments in o		v neages	:										
Foreign exchange contracts	\$	(5)	\$		Cost of services	\$	1	\$	_				
					Selling, general and								
					administrative expenses				_				
					Other expense (income)				_				
Total	\$	(5)	\$	_		\$	1	\$	_				

NA - not applicable

For the three months ended June 30, 2022 and 2021, there were no gains or losses excluded from the assessment of hedge effectiveness for cash flow hedges, or associated with an underlying exposure that did not or was not expected to occur, nor are there any anticipated in the normal course of business.

Prior to the third quarter of 2021, Kyndryl did not independently execute derivative financial instruments to manage its foreign currency risk and instead participated in a centralized foreign currency hedging program administered

by IBM. The hedging activity allocated to Kyndryl was for the former Parent's forecasted currency exposures. In the third quarter of 2021, we began to execute trades to hedge the Company's foreign exchange exposures.

# NOTE 8. INTANGIBLE ASSETS INCLUDING GOODWILL

#### **Business Combinations**

On February 1, 2022, the Company completed two business combinations, consisting of an immaterial acquisition in our Strategic Markets segment and a transfer of a majority interest (51%) of a managed infrastructure services joint venture in Japan (the "Exa transaction") from our former Parent that could not be completed prior to the Separation due to local regulatory approvals. The non-controlling interest acquired in the Exa transaction represents the fair value of the joint venture prorated by the non-controlling shareholder's percentage of ownership (49%). The Company closed the Exa transaction for consideration of \$48 million, net of cash acquired of \$59 million. Acquisition costs associated with these two acquisitions were immaterial and expensed as incurred. The Exa transaction enabled us to seamlessly continue our relationships with certain key customers in Japan. The purchase price allocation for the business combinations is preliminary, and there may be changes in the allocation of consideration to assets acquired and liabilities assumed, including intangible assets and goodwill, for up to twelve months from the acquisition closing dates.

The following table summarizes total consideration transferred, fair value of net assets acquired, net liabilities assumed and goodwill for the Exa transaction:

(Dollars in millions)	March 31, 2022
Cash consideration	\$ 107
Non-controlling interest	102
Total enterprise value	\$ 209
-	
Cash acquired	\$ 59
Net liabilities assumed, excluding cash	(16)
Deferred tax liabilities arising from acquired intangibles	(32)
Intangible assets *	107
Goodwill	91
Total purchase price allocation	\$ 209

<sup>\*</sup> Intangible assets acquired consists of \$16 million of patents and trademarks and \$91 million of customer relationships.

#### **Intangible Assets**

The following tables present the Company's intangible asset balances by major asset class.

		At June 30, 2022						At March 31, 2022					
(Dollars in millions)			Accumulated Amortization Net Carrying Amount		Gross Carrying Amount		Accumulated Amortization		Net Carrying Amount				
Capitalized software	\$	39	\$	(15)	\$	23	\$	16	\$	(16)	\$	1	
Customer relationships		229		(113)		116		229		(100)		129	
Completed technology		20		(20)		_		20		(20)		_	
Patents and trademarks		18		(3)		15		18		(2)		16	
Total	\$	306	\$	(151)	\$	154	\$	283	\$	(138)	\$	145	

The net carrying amount of intangible assets increased by \$9 million during the three months ended June 30, 2022, primarily due to additions in capitalized software, partially offset by previously acquired intangible assets. The

aggregate intangible asset amortization expense was \$14 million and \$9 million for the three months ended June 30, 2022 and 2021, respectively.

The future amortization expense relating to intangible assets currently recorded in the Consolidated Balance Sheet was estimated to be the following at June 30, 2022:

(Dollars in millions)	 Capitalized Software	 Customer Relationships	 Patents and Trademarks	 Total
Year ending March 31:				
2023 (remaining nine months)	\$ 3	\$ 27	\$ 2	\$ 33
2024	6	28	3	37
2025	5	23	3	32
2026	4	19	3	27
2027	3	16	3	22
Thereafter	2	2	_	4

# Goodwill

The changes in the goodwill balances by segment for the three months ended June 30, 2022 were as follows:

(Dollars in millions) Segment	alance at ch 31, 2022	itions and Other ustments	Balance at June 30, 2022	
United States	\$ _	\$	_	\$ _
Japan	506		(8)	498
Principal Markets	142		_	142
Strategic Markets	176		_	176
Total	\$ 823	\$	(8)	\$ 815

There were no goodwill impairment losses recorded for the three months ended June 30, 2022 and 2021. We review goodwill for impairment annually during the fourth quarter of the fiscal year and whenever events or changes in circumstances indicate the carrying value of goodwill may not be recoverable by first assessing qualitative factors to determine if it is more likely than not that fair value is less than carrying value. Cumulatively, the Company has recorded \$469 million in goodwill impairment charges within its former EMEA (\$293 million) and current United States (\$176 million) reporting units.

# **NOTE 9. BORROWINGS**

#### Debt

The following table presents the components of our debt:

(Dollars in millions)	Interest Rate	Maturity	June 30, 2022	March 31, 2022
Unsecured floating-rate term loan	2.24%*	November 2024	\$ 500	\$ 500
Commercial loan agreement	3.00%	July 2026	116	123
Unsecured senior notes due 2026	2.05%	October 2026	700	700
Unsecured senior notes due 2028	2.70%	October 2028	500	500
Unsecured senior notes due 2031	3.15%	October 2031	650	650
Unsecured senior notes due 2041	4.10%	October 2041	550	550
Finance lease obligations **	1.85%	2022-2027	204	219
			\$ 3,219	\$ 3,242
Less: Unamortized discount			5	5
Less: Unamortized debt issuance costs			14	15
Less: Current maturities of long-term debt			93	96
Total long-term debt			\$ 3,107	\$ 3,127

<sup>\*</sup> Floating rate calculated as of June 30, 2022, using a rate equal to one-month U.S. dollar LIBOR plus 1.125%.

Contractual obligations of long-term debt outstanding at June 30, 2022, exclusive of finance lease obligations, are as follows:

(Dollars in millions)*	P	rincipal
Year ending March 31:		
2023 (remaining nine months)	\$	20
2024		28
2025		529
2026		29
2027		710
Thereafter		1,700
Total	\$	3,016

<sup>\*</sup> Contractual obligations approximate scheduled repayments.

# **Revolving Credit Agreement**

In October 2021, we entered into a \$3.15 billion multi-currency revolving credit agreement (the "Revolving Credit Agreement") for our future liquidity needs.

The Revolving Credit Agreement expires, unless extended, in October 2026. Interest rates on borrowings under the Revolving Credit Agreements are based on prevailing market interest rates, plus a margin, as further described in the Revolving Credit Agreement. The total expense recorded by the Company for the Revolving Credit Agreement was not material in any of the periods presented.

We may voluntarily prepay borrowings under the Revolving Credit Agreement without premium or penalty, subject to customary "breakage" costs. The Revolving Credit Agreement includes certain customary mandatory prepayment provisions.

<sup>\*\*</sup> Finance lease obligations presented using the weighted-average interest rate and calendar-year maturity dates.

#### **Interest on Debt**

Interest expense for the three months ended June 30, 2022 and 2021 was \$20 million and \$15 million, respectively. Most of the interest for the pre-Separation period presented in the historical Consolidated Income Statement reflects the allocation of interest expense associated with debt issued by IBM for which a portion of the proceeds benefited Kyndryl.

#### NOTE 10. COMMITMENTS AND CONTINGENCIES

The Company guarantees certain loans and financial commitments. The maximum potential future payment under these financial guarantees and the fair value of these guarantees recognized in the Consolidated Balance Sheet at June 30, 2022 and March 31, 2022 were not material. Additionally, the Company has contractual commitments that are noncancellable with certain software and cloud partners to provide services to its customers. During the three months ended June 30, 2022, there were no significant changes to such contractual commitments as presented in our Annual Report on Form 10-K for the fiscal year ended December 31, 2021 (the "2021 Annual Report"), as revised and updated by the 8-K/A.

As a company with approximately 90,000 employees and with clients around the world, Kyndryl is subject to, or could become subject to, either as plaintiff or defendant, a variety of contingencies, including claims, demands and suits, investigations, tax matters and proceedings that arise from time to time in the ordinary course of its business. Given the rapidly evolving external landscape of cybersecurity, privacy and data protection laws, regulations and threat actors, the Company or its clients could become subject to actions or proceedings in various jurisdictions. Also, as is typical for companies of Kyndryl's scope and scale, the Company is subject to, or could become subject to, actions and proceedings in various jurisdictions involving a wide range of labor and employment issues (including matters related to contested employment decisions, country-specific labor and employment laws, and the Company's benefit plans), as well as actions with respect to contracts, securities, foreign operations, competition law and environmental matters. These actions may be commenced by a number of different parties, including competitors, clients, employees, government and regulatory agencies, stockholders and representatives of the locations in which the Company does business. Some of the actions to which the Company is, or may become, party may involve particularly complex technical issues, and some actions may raise novel questions under the laws of the various jurisdictions in which these matters arise. Additionally, the Company is, or may be, a party to agreements pursuant to which it may be obligated to indemnify the other party with respect to certain matters.

The Company records a provision with respect to a claim, suit, investigation or proceeding when it is probable that a liability has been incurred and the amount of the loss can be reasonably estimated. In accordance with the relevant accounting guidance, the Company provides disclosures of matters for which the likelihood of material loss is at least reasonably possible. In addition, the Company may also disclose matters based on its consideration of other matters and qualitative factors, including the experience of other companies in the industry, and investor, customer and employee relations considerations.

The Company reviews claims, suits, investigations and proceedings at least quarterly, and decisions are made with respect to recording or adjusting provisions and disclosing reasonably possible losses or range of losses (individually or in the aggregate) to reflect the impact and status of settlement discussions, discovery, procedural and substantive rulings, reviews by counsel and other information pertinent to a particular matter.

Whether any losses, damages or remedies finally determined in any claim, suit, investigation or proceeding could reasonably have a material effect on the Company's business, financial condition, results of operations or cash flows will depend on a number of variables, including the timing and amount of such losses or damages; the structure and type of any such remedies; the significance of the impact any such losses, damages or remedies may have in the consolidated financial statements; and the unique facts and circumstances of the particular matter that may give rise to additional factors. While the Company will continue to defend itself vigorously, it is possible that the Company's

business, financial condition, results of operations or cash flows could be affected in any particular period by the resolution of one or more of these matters.

In July 2017, BMC Software, Inc. ("BMC") filed suit against IBM in the U.S. Court for the Southern District of Texas in a dispute involving various aspects of IBM's business, including its managed infrastructure business. BMC alleged IBM's removal of BMC software from one of its client's sites at the client's request constituted breach of contract, fraudulent inducement and trade secret misappropriation. In May 2022, the trial court entered a judgment against IBM and awarded BMC \$717 million in direct damages and \$717 million in punitive damages, plus interest. IBM has filed a motion to amend the judgment and has publicly stated that it plans to appeal the judgment and intends to seek a complete reversal on appeal. IBM may seek an indemnity from the Company in connection with this matter. Until there is a final and conclusive judgment in the case after all appeals and proceedings are concluded, until the amount of any applicable insurance is determined, and until a definitive assessment of Kyndryl's indemnity obligations (if any) occurs, which in the aggregate will likely take several years, the amount of indemnity obligation (if any) that the Company may owe to IBM is indeterminate.

Separately, certain contractual disputes have arisen between Kyndryl and IBM. IBM has commenced arbitration proceedings related to certain of these matters, and Kyndryl has notified IBM of items that Kyndryl disputes. Kyndryl intends to vigorously pursue its interests and defenses in these matters, including asserting its own claims in arbitration if necessary.

# **NOTE 11. EQUITY**

The following table presents reclassifications and taxes related to items of other comprehensive income (loss) for the three months ended June 30, 2022 and 2021:

(Dollars in millions)	Pretax Amount	(Expense) Benefit	Net of Tax Amount		
For the three months ended June 30, 2022:	 	 			
Foreign currency translation adjustments	\$ (267)	\$ _	\$	(267)	
Unrealized gains (losses) on cash flow hedges:					
Unrealized gains (losses) arising during the period	(5)	2		(3)	
Reclassification of (gains) losses to net income	(1)	_		(1)	
Total unrealized gains (losses) on cash flow hedges	\$ (6)	\$ 2	\$	(4)	
Retirement-related benefit plans*:					
Amortization of net (gains) losses	\$ 10	\$ (3)	\$	7	
Total retirement-related benefit plans	\$ 10	\$ (3)	\$	7	
Other comprehensive income (loss)	\$ (263)	\$ (1)	\$	(264)	
For the three months ended June 30, 2021:					
Foreign currency translation adjustments	\$ 17	\$ _	\$	17	
Retirement-related benefit plans*:					
Net (losses) gains arising during the period	\$ (5)	\$ 2	\$	(3)	
Amortization of net (gains) losses	10	(3)		7	
Total retirement-related benefit plans	\$ 5	\$ (1)	\$	4	
Other comprehensive income (loss)	\$ 22	\$ (1)	\$	21	

<sup>\*</sup> These AOCI components are included in the computation of net periodic benefit cost. Refer to Note 12 – Retirement-Related Benefits for additional information.

The following table presents the components of accumulated other comprehensive income (loss), net of taxes:

(Dollars in millions)	Gain or	Inrealized (Losses) Cash Hedges	Foreign Currency Translation Adjustments*		Currency Translation Adjustments*		R	et Change etirement- Related enefit Plans	Co	ccumulated Other mprehensive come (Loss)
April 1, 2022	\$	3	\$	(735)	\$	(357)	\$	(1,089)		
Other comprehensive income (loss)**		(4)		(267)		7		(264)		
June 30, 2022	\$	(1)	\$	(1,002)	\$	(350)	\$	(1,353)		
April 1, 2021	\$	_	\$	(974)	\$	(208)	\$	(1,182)		
Other comprehensive income (loss)**		_		17		4		21		
June 30, 2021	\$		\$	(957)	\$	(204)	\$	(1,161)		

#### NOTE 12. RETIREMENT-RELATED BENEFITS

The following table presents the components of net periodic benefit cost for the retirement-related benefit plans recognized in the Consolidated Income Statement, excluding defined contribution plans, for the three months ended June 30, 2022 and 2021.

(Dollars in millions)	Defined Benefit Pension Plans Nonpension Postr				oension Postreti	etirement Benefit Plans		
For the three months ended June 30:		2022		2021		2022		2021
Service cost	\$	12	\$	23	\$	_	\$	1
Interest cost <sup>(1)</sup>		9		2		_		_
Expected return on plan assets <sup>(1)</sup>		(11)		(6)		_		_
Recognized actuarial losses (gains) <sup>(1)</sup>		10		10		_		_
Multi-employer plans and other costs <sup>(2)</sup>		1		2		_		_
Net periodic benefit cost	\$	22	\$	31	\$		\$	1

These components of net periodic benefit cost are included in other expense (income) in the Consolidated Income Statement.

The Company estimates contributions to its defined benefit pension plans, multi-employer plans and nonpension postretirement benefit plans for fiscal year 2023 to be approximately \$27 million. These amounts generally represent legally mandated minimum contributions. During the three months ended June 30, 2022, Company contributions paid to the defined benefit pension plans, multi-employer plans and nonpension postretirement benefit plans were \$3 million.

# NOTE 13. RELATED-PARTY TRANSACTIONS

# **Related-Party Revenue and Purchases**

Kyndryl provides various services to IBM, including those related to hosting data centers and servicing IBM's information technology infrastructure, which are reported as revenue in the Company's Consolidated Income Statement. Revenue generated from these services was \$205 million and \$146 million for the three months ended June 30, 2022 and 2021, respectively.

Foreign currency translation adjustments are presented gross. No amounts were reclassified from accumulated other comprehensive income.

Multi-employer plan costs represent required contributions for the period to multi-employer plans, which are plans sponsored by third parties. The Company recognizes expense in connection with multi-employer plans as operating costs as contributions are funded.

Kyndryl utilizes various IBM products and services, recognized as costs of services, in the fulfillment of services contracts. Total cost of services recognized from these related-party transactions in the Company's Consolidated Income Statement was \$961 million and \$906 million for the three months ended June 30, 2022 and 2021, respectively. Related-party cost of \$961 million for the current quarter includes outsourcing goods and services provided by the former Parent to Kyndryl's customers post-Separation. Related-party cost of \$906 million for the quarter ended June 30, 2021, were related to pre-Separation services, including costs incurred by Kyndryl to provide services to the former Parent for networking and IT services of \$116 million; costs for the usage of IBM-branded software allocated to Kyndryl by the former Parent of \$681 million; and depreciation charges related to IBM hardware allocated to Kyndryl of \$109 million.

Capital expenditures for purchases of IBM hardware were reflected as payments for property and equipment within the investing section of the Company's Consolidated Statement of Cash Flows in the amounts of \$61 million and \$131 million for the three months ended June 30, 2022 and 2021, respectively. Additionally, as part of the Separation, IBM has committed to provide Kyndryl, at no cost, approximately \$265 million of upgraded hardware over a two-year period. The amounts committed by IBM are reflected within other assets (noncurrent) within the Consolidated Balance Sheet at June 30, 2022. The expected average useful life of the upgraded hardware is approximately five years, and the Company intends to recognize total depreciation approximating \$265 million over the useful life, consistent with our depreciation policy.

# **Related Party Agreements**

On November 2, 2021, in connection with the Separation, the Company entered into several agreements with IBM that govern the relationship of the parties following the Separation. Such agreements were described in our 2021 Annual Report.

# **Allocation of Corporate Expenses**

Post-Separation, general corporate expenses from IBM were no longer allocated to Kyndryl; therefore, no related amounts were reflected on the Company's financial statements for the three months ended June 30, 2022.

Prior to the Separation, IBM allocated certain general corporate expenses that would have been incurred by Kyndryl had it been a separate, standalone company. These allocated general corporate expenses from IBM were recorded in the historical Consolidated Income Statement, Consolidated Statement of Comprehensive Income (Loss) and Consolidated Statement of Cash Flows. Allocations for management costs and corporate support services provided to Kyndryl for the three months ended June 30, 2021 totaled \$331 million, consisting of \$2 million of allocated other (income) and expense, \$15 million of allocated interest expense and \$313 million of allocated selling, general and administrative expense, which primarily represents expenses for corporate functions including, but not limited to, senior management, legal, human resources, finance and accounting, treasury, information technology and other shared services. All such amounts have been deemed to have been incurred and settled by Kyndryl through Net Parent investment in the period in which the costs were recorded. These costs were allocated based on direct usage as applicable, with the remainder allocated on a pro-rata basis of gross profit, headcount, assets or other measures.

#### **Net Parent Investment**

As a result of the Separation, Net Parent investment in the Consolidated Balance Sheet and Consolidated Statement of Equity was fully settled on November 3, 2021. As such, there was no balance in Net Parent investment at March 31, 2022, and there was no activity within the account during the three months ended June 30, 2022.

Prior to the Separation, Net Parent investment in the historical Balance Sheet and Statement of Equity represented IBM's historical investment in Kyndryl, the net effect of transactions with and allocations from IBM, and Kyndryl's accumulated earnings. The Net Parent investment balance at June 30, 2021 was \$6 billion. The amount of transfer activities from Parent recorded within Net Parent investment during the three months ended June 30, 2021 was

\$402 million, which included cash pooling and general financing activities, allocation of IBM's corporate expenses, related party sales and purchases, related party intangible asset fees and income taxes. During the three months ended June 30, 2021, there were \$159 million of non-cash transfers from Parent, including income taxes, allocation of Parent's stock-based compensation, depreciation and other non-cash items. This resulted in a net transfer from Parent of \$243 million on the historical Statement of Cash Flows.

#### **Change in Beneficial Ownership**

In May 2022, IBM disposed of 22.3 million shares of Kyndryl common stock, reducing IBM's beneficial ownership of the Company's common stock from 19.9% to 9.9%.

#### Lease Guarantees

Kyndryl has 64 lease agreements with third parties with an estimated aggregate lease liability of \$142 million that are guaranteed by IBM as of June 30, 2022.

# NOTE 14. REVISION OF PRIOR-PERIOD FINANCIAL STATEMENTS

During the three months ended March 31, 2022, the Company identified and corrected an \$87 million over-accrual in its accrued contract costs balance that related to a majority-owned, consolidated joint venture in our Principal Markets segment. This over-accrual was predominantly built up over the pre-Separation periods of January 1, 2012, to November 3, 2021, resulting in overstatements of cost of services and accrued contract costs, and corresponding understatements of pretax and net income. The Company concluded that such impacts were not material to any prior annual or interim period. The Company further determined that the correction of the over-accrual within the transition period ended March 31, 2022 would be significant to the three-month results. As a result, we recorded an immaterial revision to portions of our 2021 Annual Report (see the Form 8-K/A) and are recording immaterial revisions to prior interim periods in this Quarterly Report as well as our subsequent Quarterly Reports on Form 10-Q.

A summary of the impact of the revision to the accompanying prior-period consolidated financial statements is presented in the tables below.

	Three Months Ended June 30, 2021							
Consolidated Income Statement (Dollars in millions)	As Previously Reported	Adjustments	As Revised					
Cost of services	\$ 4,167	\$ (5)	\$ 4,162					
Total costs and expenses	5,070	(5)	5,065					
Income (loss) before income taxes	(319)	5	(313)					
Provision for income taxes	74	1	76					
Net income (loss)	(393)	4	(389)					

	Three Months Ended June 30, 2021						
Consolidated Statement of Comprehensive Income (Loss) (Dollars in millions)	As Previo	usly Reported		Adjustments		As Revised	
Net income (loss)	\$	(393)	\$	4	\$	(389)	
Foreign currency translation adjustments		19		(2)		17	
Other comprehensive income (loss), before tax		24		(2)		22	
Other comprehensive income (loss), net of tax		23		(2)		21	
Total comprehensive income (loss)		(370)		2		(368)	

	At June 30, 2021						
Consolidated Balance Sheet (Dollars in millions)	As Previously Reported	Adjustments	As Revised				
Accrued contract costs	\$ 489	\$ (76)	\$ 413				
Total current liabilities	3,752	(76)	3,676				
Other liabilities	278	19	297				
Total liabilities	6,190	(57)	6,134				
Net Parent investment	5,985	55	6,040				
Accumulated other comprehensive income/(loss)	(1,163)	2	(1,161)				
Total Net Parent investment	4,822	57	4,879				
Total equity	4,875	57	4,932				

	Three Months Ended June 30, 2021							
Consolidated Statement of Cash Flows (Dollars in millions)	As Previ	ously Reported		Adjustments		As Revised		
Cash flows from operating activities:								
Net income (loss)	\$	(393)	\$	4	\$	(389)		
Adjustments to reconcile net income (loss) to cash								
provided by operating activities:								
Taxes (including items settled with Parent)		105		1		106		
Other assets and other liabilities		(38)		(5)		(43)		

	At June 30, 2021						
Consolidated Statement of Equity (Dollars in millions)	As Previously Reported	l	Adjustments		As Revised		
Net Parent investment	\$ 5,985	\$	55	\$	6,040		
Accumulated other comprehensive income/(loss)	(1,163	)	2		(1,161)		
Total Net Parent investment	4,822		57		4,879		
Total equity	4,875		57		4,932		

#### Item 2.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE MONTHS ENDED JUNE 30, 2022

#### Overview

	Three Months Ended June 30,					
(Dollars in millions)	2022		2021			
Revenue	\$ 4,288	\$	4,751			
Revenue growth (GAAP)	(10)%		(1)%			
Revenue growth in constant currency <sup>(1)</sup>	(3)%		(5)%			
Net income (loss)	\$ (250)	\$	(389)			
Adjusted EBITDA <sup>(1)</sup>	\$ 491	\$	571			

<sup>(1)</sup> Revenue growth in constant currency and adjusted EBITDA are non-GAAP financial metrics. For definitions of these metrics and a reconciliation of adjusted EBITDA to the most directly comparable financial measure calculated and presented in accordance with U.S. GAAP, see "——Segment Results"

(Dollars in millions)		June 30, 2022	March 31, 2022		
Assets	\$	12,304	\$	13,442	
Liabilities		10,093		10,730	
Equity		2,211		2,711	

# **Organization of Information**

Kyndryl Holdings, Inc. was formed as a wholly-owned subsidiary of IBM in September 2021 to hold the operations of the managed infrastructure services unit of IBM's Global Technology Services segment. On November 3, 2021, IBM distributed shares representing 80.1% of Kyndryl's outstanding common stock to holders of record of IBM's common stock as of the close of business on October 25, 2021, in a spin-off that is tax-free for U.S. federal tax purposes. Following the distribution, Kyndryl became an independent, publicly-traded company and is the world's leading managed infrastructure services provider.

Kyndryl utilized allocations and carve-out methodologies through November 3, 2021 to prepare historical financial statements. The consolidated financial statements for the pre-Separation periods herein may not be indicative of our future performance, do not necessarily include the actual expenses that would have been incurred by us and may not reflect our results of operations, financial position and cash flows had we been a separate, standalone company during the historical periods presented. For additional information, see "Basis of Presentation" in Note 1 – Significant Accounting Policies in the accompanying Consolidated Financial Statements.

#### **Financial Performance Summary**

# Macro Dynamics

In 2021, we saw a broad-based macroeconomic recovery in most regions of the world. Demand for technology services rebounded, as large organizations again demonstrated a need for assistance in designing, building, managing and modernizing their technology systems. Thus far in 2022, we have seen continued global economic growth and continuing demand for information technology services, despite increased geopolitical tensions, lingering effects of the COVID-19 pandemic, inflationary pressures and belated government efforts to stem inflation. Most economists, including the International Monetary Fund, expect global macroeconomic growth to continue in 2022, although risks of economic slowdowns in certain geographies have recently increased.

# Quarterly Financial Performance

For the three months ended June 30, 2022, we reported \$4.3 billion in revenue, a decline of 10 percent when compared to the prior-year period, primarily driven by a 7-point negative impact from currency. United States revenue declined 3 percent, Japan revenue declined 15 percent, Principal Markets revenue declined 18 percent and Strategic Markets revenue increased 2 percent compared to the three months ended June 30, 2021. Net loss of \$250 million improved by \$139 million versus the prior year, primarily driven by lower transaction-related costs and lower cost of services as a percentage of revenue.

#### Segment Results

In the fourth quarter of 2021, the Company implemented a new operating model and reporting structure resulting in four reportable segments: United States, Japan, Principal Markets and Strategic Markets. Principal Markets consists of our operations in Australia/New Zealand, Canada, France, Germany, Italy, India, Spain/Portugal and United Kingdom/Ireland. Strategic Markets consists of our operations in all other countries in which we operate. In addition to this change, the measures of segment operating performance changed to revenue and adjusted EBITDA. The Company has recast the prior-period results to reflect this change in segment structure. During the three months ended March 31, 2022, the Company updated certain allocation methodologies among segments related to its measure of adjusted EBITDA and has accordingly recast the prior-period information to reflect these updates, which did not change the aggregate amount of adjusted EBITDA. See Note 14 – Revision of Prior-period Financial Statements regarding immaterial revisions we made to the historical periods.

The following table presents our reportable segments' revenue and adjusted EBITDA for the three months ended June 30, 2022 and 2021 and has incorporated the aforementioned updates in the historical period presented. Segment revenue and revenue growth in constant currency exclude any transactions between the segments.

		Three Months	June 30,	Year-over-Year Change	
(Dollars in millions)		2022		2021	2022 vs. 2021
Revenue					
United States	\$	1,168	\$	1,210	(3)%
Japan		634		747	(15)%
Principal Markets		1,516		1,842	(18)%
Strategic Markets		970		953	2 %
Total revenue	\$	4,288	\$	4,751	(10)%
Revenue growth in constant currency(1)	-	(3)%		(5)%	
Adjusted EBITDA <sup>(1)</sup>					
United States	\$	200	\$	275	(27)%
Japan		115		140	(18)%
Principal Markets		100		71	40 %
Strategic Markets		96		133	(28)%
Corporate and other <sup>(2)</sup>		(20)		(49)	NM
Total adjusted EBITDA <sup>(1)</sup>	\$	491	\$	571	(14)%

NM - not meaningful

We report our financial results in accordance with U.S. GAAP. We also present certain non-GAAP financial measures to provide useful supplemental information to investors. We provide these non-GAAP financial measures as

<sup>(1)</sup> Revenue growth in constant currency and adjusted EBITDA are non-GAAP financial metrics. See the information below for definitions of these metrics and a reconciliation of adjusted EBITDA to net income (loss).

<sup>(2)</sup> Represents net amounts not allocated to segments

we believe it improves visibility to underlying results and the impact of management decisions on operational performance and enables better comparison to peer companies.

Revenue growth in constant currency is a non-GAAP measure that eliminates the effects of exchange rate fluctuations when translating from foreign currencies to the United States dollar. It is calculated by using the average exchange rates that existed for the same period of the prior year. Constant-currency measures are provided so that revenue can be viewed without the effect of fluctuations in currency exchange rates, which is consistent with how management evaluates our revenue results and trends.

Additionally, management uses adjusted EBITDA to evaluate our performance. Adjusted EBITDA is a non-GAAP measure and defined as net income (loss) excluding net interest expense, depreciation and amortization (excluding depreciation of right-of-use assets and amortization of capitalized contract costs), pension costs other than pension servicing costs and multi-employer plan costs, early extinguishment of debt charges, workforce rebalancing and restructuring charges, transaction-related and integration-related items, goodwill and long-lived asset impairment charges, foreign currency impacts of highly inflationary countries, significant litigation costs, stock-based compensation expense and income taxes. We believe that adjusted EBITDA is a helpful supplemental measure to assist investors in evaluating our operating results as it excludes certain items whose fluctuation from period to period does not necessarily correspond to changes in the operations of our business. We provide this non-GAAP financial measure as we believe it improves visibility to underlying results and the impact of management decisions on operational performance, enables better comparison to peer companies and allows us to provide a long-term strategic view of the business.

These disclosures are provided in addition to and not as a substitute for the percentage change in revenue and profit or loss measures on a U.S. GAAP basis compared to the corresponding period in the prior year. Other companies may calculate and define similarly labeled items differently, which may limit the usefulness of this measure for comparative purposes.

The following table provides a reconciliation of U.S. GAAP net income (loss) to adjusted EBITDA:

	Three Months Ende				
(Dollars in millions)		2022		2021	
Net income (loss)	\$	(250)	\$	(389)	
Provision for income taxes		45		76	
Workforce rebalancing charges (benefits)		4		(11)	
Transaction-related costs		103		173	
Stock-based compensation expense		26		18	
Interest expense		20		15	
Depreciation expense		228		331	
Amortization expense		308		351	
Other adjustments *		9		7	
Adjusted EBITDA (non-GAAP)	\$	491	\$	571	

<sup>\*</sup> Other adjustments represent pension expense other than pension servicing costs and multi-employer plan costs

#### **United States**

		Three Month	Year-over-Year		
(Dollars in millions)		2022	2021	Change	
Revenue	\$	1,168	\$ 1,210	(3)%	
Adjusted EBITDA		200	275	(27)%	

For the three months ended June 30, 2022, United States revenue of \$1.2 billion decreased 3 percent compared to the prior-year quarter, primarily driven by reduced signings in the prior year. Adjusted EBITDA decreased \$75 million from the prior-year quarter, primarily driven by lower revenues and certain software agreements moving from prepaid and amortized agreements to monthly subscription agreements. The prior-year quarter also included a \$27 million benefit from a customer collection.

#### Japan

	Three Months Ended June 30,					
(Dollars in millions)	2022		2021	Change		
Revenue	\$ 634	\$	747	(15)%		
Revenue growth in constant currency	1 %		1 %			
Adjusted EBITDA	\$ 115	\$	140	(18)%		

For the three months ended June 30, 2022, Japan revenue of \$634 million decreased 15 percent compared to the prior-year quarter. Revenue decreased due to an unfavorable currency exchange rate impact of 16 points. Adjusted EBITDA decreased \$25 million from the prior-year quarter, primarily driven by unfavorable currency impacts.

# **Principal Markets**

	Three Months Ended June 30,			une 30,	Year-over-Year	
(Dollars in millions)		2022		2021	Change	
Revenue	\$	1,516	\$	1,842	(18)%	
Revenue growth in constant currency		(9)%		(3)%		
Adjusted EBITDA	\$	100	\$	71	40 %	

For the three months ended June 30, 2022, Principal Markets revenue of \$1.5 billion decreased 18 percent compared to the prior-year quarter. Revenue decreased due to certain joint ventures not transferring to us in connection with the Separation as well as an unfavorable currency exchange rate impact of nine points, primarily driven by the strengthening of the U.S. dollar against the euro and British pound. Adjusted EBITDA increased \$29 million from the prior year, primarily due to the benefit from structural actions taken in prior periods as well as lower costs from our post-Separation commercial agreements with IBM.

#### Strategic Markets

	Three Months Ended June 30,			une 30,	Year-over-Year	
(Dollars in millions)		2022 2021			Change	
Revenue	\$	970	\$	953	2 %	
Revenue growth in constant currency		8 %		(11)%		
Adjusted EBITDA	\$	96	\$	133	(28)%	

For the three months ended June 30, 2022, Strategic Markets revenue of \$970 million increased 2 percent compared to the prior-year quarter driven by strong revenue generation from recent signings of incremental business, partially offset by a six-point headwind from currency exchange rates, primarily the Euro. Adjusted EBITDA decreased

\$37 million from the prior-year quarter, since the majority of Strategic Markets countries were not charged for IBM software pre-Separation and software cost allocations began post-Separation.

# Corporate and Other

Corporate and other had an adjusted EBITDA loss of \$20 million in the three months ended June 30, 2022, compared to a loss of \$49 million in the three months ended June 30, 2021.

#### Costs and Expenses

	Three Months Ended June 30,		Percent of F	Change		
(Dollars in millions)		2022	2021	2022	2021	2022 vs. 2021
Revenue	\$	4,288	\$ 4,751	100.0 %	100.0 %	(10)%
Cost of services		3,677	4,162	85.8 %	87.6 %	(12)%
Selling, general and administrative expenses		694	714	16.2 %	15.0 %	(3)%
Workforce rebalancing charges (benefits)		4	(11)	0.1 %	(0.2)%	NM
Transaction-related costs		103	173	2.4 %	3.6 %	(41)%
Interest expense		20	15	0.5 %	0.3 %	29 %
Other expense (income)		(3)	11	(0.1)%	0.2 %	NM
Income (loss) before income taxes	\$	(205)	\$ (313)			NM

NM - not meaningful

Cost of services were 85.8% of revenue in the three months ended June 30, 2022, compared to 87.6% in the three months ended June 30, 2021, primarily driven by benefits realized from structural actions taken in prior periods as well as lower costs from our post-Separation commercial agreements with IBM. Selling, general and administrative expenses were 16.2% of revenue in 2022 compared to 15.0% in 2021, driven by costs associated with operating as an independent public company, partially offset by currency. Workforce rebalancing charges arise from structural actions to enhance productivity and cost-competitiveness and to rebalance skills that result in payments to employees terminated in the ongoing course of business. Workforce rebalancing charges (benefits) were 0.1% of revenue in 2022 and were (0.2)% of revenue in 2021. Transaction-related costs were 2.4% of revenue in 2022 compared to 3.6% in 2021, primarily driven by higher employee-retention expense and pre-spin consultancy expense incurred in the prior year. Interest expense was 0.5% of revenue in 2022 compared to 0.3% in 2021, and includes interest expense associated with the indebtedness we incurred in connection with our Separation in the fourth quarter of 2021. Other expense (income) was (0.1)% of revenue in 2022 compared to 0.2% in 2021, driven by hedging activity to partially offset the unfavorable impacts of currency movements of the U.S. dollar against other major currencies.

# Transaction-Related Charges

The Company classifies certain expenses related to the Separation, acquisitions and divestitures (if any) as "transaction-related costs" in the Consolidated Income Statement. Transaction-related costs include expenditures incurred to prepare for and execute the Separation and establish Kyndryl as a standalone business. These costs include employee retention expenses, information technology costs, marketing expenses to establish the Kyndryl brand, legal, accounting, consulting and other professional service costs required to prepare for and execute the Separation, and other costs related to contract and supplier novation and integration. Transaction-related charges totaled \$103 million and \$173 million for the three months ended June 30, 2022 and 2021, respectively. Included in the current period were charges associated with the Company's inability to fully utilize certain third-party purchase commitments inherited from its former Parent. The Company regularly reviews its ability to utilize these multi-year commitments and, similar to the current quarter, provides for shortfalls when appropriate.

#### Income Taxes

The provision for income taxes for the three months ended June 30, 2022, was \$45 million of expense, compared to \$76 million of expense for the three months ended June 30, 2021. Our income tax expense for the three months ended June 30, 2022, was primarily related to taxes on foreign operations and the increase in valuation allowances, primarily in the United States, against deferred tax assets that are not more likely than not to be realized. Our income tax expense for the three months ended June 30, 2021, was primarily driven by the geographic mix of pretax income and changes in our valuation allowances.

In assessing the need for a valuation allowance, management considers all available evidence for each jurisdiction, including past operating results, estimates of future taxable income, the reversal of existing temporary differences, and the feasibility of ongoing tax planning strategies and actions. Estimates of future taxable income and loss could change, perhaps materially, which may require us to revise our assessment of the recoverability of the deferred tax asset at that time.

#### **Financial Position**

#### **Dynamics**

Cash and cash equivalents at June 30, 2022 were \$1.9 billion, compared to \$2.1 billion at March 31, 2022. Total assets of \$12.3 billion decreased by \$1.1 billion (and decreased by \$554 million adjusted for currency) from March 31, 2022, primarily driven by: a decrease of \$369 million in accounts receivable due to collections and sales of accounts receivables outpacing additions to our receivables balance and currency impacts; a decrease in cash and cash equivalents of \$263 million mainly due to a \$111 million reduction in cash balances due to currency exchange rates, as well as use of cash to reduce accrued liabilities; a decrease in property and equipment of \$184 million due to depreciation outpacing capital expenditures and currency impacts; a decrease in operating right-of-use assets of \$139 million; and a decrease in deferred costs of \$136 million due to amortization outpacing additions in the current quarter and higher vendor billings for prepaid software that typically occurred in the first calendar quarter. Total liabilities of \$10.1 billion decreased by \$638 million (and decreased by \$249 million adjusted for currency) from March 31, 2022, primarily as a result of: a decrease in accrued contract costs of \$200 million due to timing of vendors billing Kyndryl for the first time as an independent company in the prior-quarter period; a decrease in deferred income of \$148 million mainly due to the Company's advanced billing with certain customers in the prior-quarter period and currency impacts; and a decrease in operating lease liabilities of \$134 million due to payments and currency impacts. Total equity of \$2.2 billion decreased \$500 million from March 31, 2022, principally due to our comprehensive loss in the period.

# Working Capital

(Dollars in millions)	June 30, 2022		March 31, 2022	
Current assets	\$ 5,404	\$	6,092	
Current liabilities	4,609		5,058	
Working capital	\$ 795	\$	1,035	

Working capital decreased \$240 million from March 31, 2022. Current assets decreased \$689 million (and decreased \$441 million adjusted for currency) primarily driven by: a decrease of \$369 million in accounts receivable due to collections and sales of accounts receivables outpacing additions and currency impacts; and a decrease of \$263 million in cash and cash equivalents mainly due to a \$111 million reduction in cash balances due to currency exchange rates, as well as use of cash to reduce accrued liabilities. Current liabilities decreased \$449 million (and decreased \$191 million adjusted for currency) as a result of a decrease in current accrued contract costs of \$200 million due to timing of vendors billing Kyndryl for the first time as an independent company in the prior quarter and currency impacts, and a decrease in deferred income (current) of \$108 million due to advanced billing with certain customers in the prior quarter and currency impacts.

#### Noncurrent Assets and Liabilities

Noncurrent assets of \$6.9 billion at June 30, 2022 decreased by \$449 million (and decreased by \$114 million adjusted for currency) compared to March 31, 2022, primarily driven by a decline in property and equipment of \$184 million due to depreciation outpacing new capital expenditures and a decline in right-of-use assets of \$139 million.

Noncurrent liabilities of \$5.5 billion at June 30, 2022 decreased \$189 million (and decreased by \$57 million adjusted for currency) compared to March 31, 2022, mainly driven by a decrease in operating lease liabilities (noncurrent portion) of \$109 million.

# Cash Flow

Our cash flows from operating, investing and financing activities are summarized in the table below.

	Three Months Ended June 30,			une 30,
(Dollars in millions)		2022		2021
Net cash provided by (used in):				
Operating activities	\$	104	\$	(161)
Investing activities		(218)		(211)
Financing activities		(41)		364
Effect of exchange rate changes on cash, cash equivalents and restricted cash		(111)		1
Net change in cash, cash equivalents and restricted cash	\$	(266)	\$	(7)

Net cash provided by operating activities was \$104 million in the three months ended June 30, 2022, compared to net cash used of \$161 million in the prior-year period. This change was driven by our reduced net loss and cash provided by receivables, partially offset by cash used in payments toward accrued liabilities.

Net cash used by investing activities was \$218 million in the three months ended June 30, 2022, compared to a net cash use of \$211 million in the prior-year period.

Net cash used by financing activities totaled \$41 million in the three months ended June 30, 2022, compared to net cash provided by financing activities of \$364 million in the prior-year period. This change was driven by net transfers from former Parent of \$243 million in the prior-year period, which did not continue post-Separation, and proceeds of \$140 million from a bank loan initiated in the prior-year period.

# Other Information

# Signings

The following table presents the Company's signings for the three months ended June 30, 2022 and 2021.

	Three Months Ended June 30,						
(Dollars in billions)	2022	2021					
Total signings	 2.9	\$	3.8				

The following table presents the total contract value for the Company's signings greater than \$100 million for new and existing customers for the three months ended June 30, 2022 and 2021.

		Three Months Ended June 30,							
(Dollars in millions)		2022		2021					
New customers	\$		\$	_					
Existing customers	\$	375	\$	1.568					

Signings decreased by \$823 million, or 22%, primarily because our two largest signings in calendar 2021, aggregating \$0.9 billion, both occurred in the quarter ended June 30, 2021. We believe that the estimated values of signings provide insight into the Company's potential future revenue and are a tool to monitor trends in the business, including the business' ability to attract new customers and sell additional scope into our existing customer base, and we believe signings are helpful information for investors. There are no third-party standards or requirements governing the calculation of signings. We define signings as an initial estimate of the value of a customer's commitment under a contract. The calculation involves estimates and judgments to gauge the extent of a customer's commitment, including the type and duration of the agreement and the presence of termination charges or wind-down costs. Contract extensions and increases in scope are treated as signings only to the extent of the incremental new value. Signings can vary over time due to a variety of factors including, but not limited to, the timing of signing a small number of larger outsourcing contracts. The conversion of signings into revenue may vary based on the types of services and solutions, customer decisions and other factors, which may include, but are not limited to, the macroeconomic environment or external events.

# **Liquidity and Capital Resources**

We believe that our existing cash and cash equivalents and the Revolving Credit Agreement entered into in October 2021 will be sufficient to meet our anticipated cash needs for at least the next twelve months.

# Senior Unsecured Notes

In October 2021, in preparation for our Spin-off, we completed the offering of \$2.4 billion in aggregate principal amount of senior unsecured fixed-rate notes as follows: \$700 million aggregate principal amount of 2.05% Senior Notes due 2026, \$500 million aggregate principal amount of 2.70% Senior Notes due 2028, \$650 million aggregate principal amount of 3.15% Senior Notes due 2031 and \$550 million aggregate principal amount of 4.10% Senior Notes due 2041 (the "Notes"). The Notes were offered and sold to qualified institutional buyers in reliance on Rule 144A under the Securities Act and to non-U.S. persons in reliance on Regulation S of the Securities Act. The Notes are subject to customary affirmative covenants, negative covenants and events of default for financings of this type and are redeemable at our option in a customary manner.

In connection with the issuance of the Notes, we entered into a registration rights agreement with the initial purchasers of the Notes, pursuant to which we will use commercially reasonable efforts to file and have declared effective a registration statement with respect to a registered offer to exchange each series of Notes for new notes with substantially identical terms by October 15, 2022. Accordingly, the Company expects to file a registration statement for this purpose with the SEC on August 9, 2022.

#### Term Loan and Revolving Credit Facility

In October 2021, we entered into a \$500 million three-year variable rate term loan credit agreement (the "Term Loan Credit Agreement"). In November 2021, we drew down the full \$500 million available under the Term Loan Credit Agreement.

In October 2021, we entered into a \$3.15 billion multi-currency revolving credit agreement (the "Revolving Credit Agreement" and, together with the Term Loan Credit Agreement, the "Credit Agreements") for our future liquidity needs.

The Revolving Credit Agreement expires, unless extended, in October 2026, and the Term Loan Credit Agreement matures, unless extended, in November 2024. Interest rates on borrowings under the Credit Agreements are based on prevailing market interest rates, plus a margin, as further described in the Credit Agreements.

The Notes and the Credit Agreements were initially guaranteed by IBM. Approximately \$900 million of the net proceeds from the term loan and the sale of the Notes was transferred to IBM in conjunction with the Separation. Following the completion of the Separation, the guarantee was released, and the Notes and the Credit Agreements are no longer obligations of IBM.

We may voluntarily prepay borrowings under the Credit Agreements without premium or penalty, subject to customary "breakage" costs. The Credit Agreements include certain customary mandatory prepayment provisions. In addition, the Credit Agreements include customary events of default and affirmative and negative covenants as well as a maintenance covenant that will require that the ratio of our indebtedness for borrowed money to consolidated EBITDA (as defined in the Credit Agreements) for any period of four consecutive fiscal quarters be no greater than 3.50 to 1.00.

#### Transfers of Receivables

The Company has entered into agreements with third-party financial institutions to sell certain financial assets (primarily trade receivables) without recourse. The Company determined these are true sales, derecognized the carrying value of the financial asset transferred and recognized a net gain or loss on the sale. The agreement executed upon Separation enabled us to sell, at any one time, on a revolving basis, up to \$1.1 billion of our trade receivables. The initial term of this agreement was 18 months, and the agreement automatically resets to a term of 18 months, after every six months, unless one of the parties elects not to extend. In the quarter ended June 30, 2022, the Company entered into an additional agreement, in which the sale of receivables is contingent on the approval of the counterparty with no defined facility limit. The initial term of this agreement is twelve months.

The proceeds from these arrangements are reflected as cash provided by operating activities in the Consolidated Statement of Cash Flows. Proceeds from receivables sold to third parties under this program were \$613 million for the three months ended June 30, 2022. Prior to the Separation, the gross amount of the Company's receivables sold to third parties and the financing division of our former Parent was \$721 million for the three months ended June 30, 2021. The fees and the net gains and losses associated with the transfers of receivables were not material for any of the periods presented.

# **Critical Accounting Estimates**

The application of U.S. GAAP requires us to make estimates and assumptions about certain items and future events that directly affect our reported financial condition. There have been no changes to our critical accounting policies and estimates as described in our Annual Report on Form 10-K for the fiscal year ended December 31, 2021 (see Amendment No. 1 to our Current Report on Form 8-K/A filed with the SEC on May 27, 2022 (the "8-K/A") for more information; we refer to the Annual Report on Form 10-K for the fiscal year ended December 31, 2021, revised and updated as set forth on Exhibit 99.1 to the 8-K/A, as the "Form 10-K").

#### **Cautionary Note Regarding Forward-Looking Statements**

This report contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical fact included in this report, including statements concerning the Company's plans, objectives, goals, beliefs, business strategies, future events, business condition, results of operations, financial position, business outlook and business trends and other non-historical statements in this report are forward-looking statements. Such forward-looking statements often contain words such as "will," "anticipate," "predict," "project," "contemplate," "plan," "forecast," "estimate," "expect," "intend," "target," "may," "should," "would," "could," "seek," "aim" and other similar words or expressions or the negative thereof or other variations thereon. Forward-looking statements are based on the Company's current assumptions and beliefs regarding future business and financial performance. The Company's actual business, financial condition or results of operations may differ materially from those suggested by forward-looking statements as a result of risks and uncertainties which include, among others:

- risks related to the Company's spin-off from IBM;
- failure to attract new customers, retain existing customers or sell additional services to customers;
- technological developments and the Company's response to such developments;
- failure to meet growth and productivity objectives;
- competition;
- impacts of relationships with critical suppliers;
- inability to attract and retain key personnel and other skilled employees;
- impact of local legal, economic, political, health and other conditions, including the COVID-19 pandemic;
- a downturn in economic environment and customer spending budgets;
- damage to the Company's reputation;
- inability to accurately estimate the cost of services and the timeline for completion of contracts;
- service delivery issues;
- the Company's ability to successfully manage acquisitions, alliances and dispositions, including integration
  challenges, failure to achieve objectives, the assumption of liabilities, and higher debt levels;
- the impact of our business with government customers;
- failure of the Company's intellectual property rights to prevent competitive offerings and the failure of the Company to obtain necessary licenses;
- risks relating to cybersecurity and data privacy;
- adverse effects from tax matters and environmental matters;
- legal proceedings and investigatory risks;
- impact of changes in market liquidity conditions and customer credit risk on receivables;
- the Company's pension plans;
- the impact of foreign currency fluctuations; and
- risks related to the Company's common stock and the securities market.

Additional risks and uncertainties include, among others, those risks and uncertainties described in the "Risk Factors" section of our Form 10-K, as such factors may be updated from time to time in the Company's periodic filings with the SEC. Any forward-looking statement in this report speaks only as of the date on which it is made. Except as required by law, the Company assumes no obligation to update or revise any forward-looking statements.

# **Table of Contents**

# **Management Discussion (continued)**

# Website and Social Media Disclosure

The Company may use its website and/or social media outlets, such as Facebook, LinkedIn and Twitter, as distribution channels of material company information. Financial and other important information regarding the Company is routinely posted on and accessible through the Company's website at <a href="https://investors.kyndryl.com">https://investors.kyndryl.com</a>, its Facebook page at <a href="https://investors.kyndryl.com">https://investors.kyndryl.com</a>, its Facebook page at <a href="https://investors.kyndryl.and">https://investors.kyndryl.com</a>, and its Twitter account (@Kyndryl) at <a href="https://itvitter.com/Kyndryl">https://itvitter.com/Kyndryl</a>. In addition, you may automatically receive email alerts and other information about the Company when you enroll your email address by visiting the "Investor Email Alerts" section under the "Resources" section at <a href="https://investors.kyndryl.com">https://investors.kyndryl.com</a>.

# Item 3. Quantitative and Qualitative Disclosures About Market Risk

For our disclosures about market risk, see the information under the heading "Quantitative and Qualitative Disclosures About Market Risk" in the Form 10-K. There have been no material changes to the Company's disclosure about market risk in the Form 10-K.

# **Item 4. Controls and Procedures**

The Company's management evaluated, with the participation of the Chief Executive Officer and Chief Financial Officer, the effectiveness of the Company's disclosure controls and procedures (as such term is defined in Rule 13a-15(e) of the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures were effective as of the end of the period covered by this report.

There has been no change in the Company's internal control over financial reporting (as such term is defined in Rule 13a-15(f) of the Exchange Act) that occurred during the period covered by this report that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

# Part II — Other Information

# **Item 1. Legal Proceedings**

Refer to Note 10 – Commitments and Contingencies, in the notes to consolidated financial statements in this report.

# Item 1A. Risk Factors

For a discussion of our potential risks and uncertainties, see the information under the heading "Risk Factors" in the Form 10-K. There have been no material changes with respect to the risk factors disclosed in the Form 10-K.

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

# **Item 3. Defaults Upon Senior Securities**

None.

# **Item 4. Mine Safety Disclosures**

Not applicable.

# **Item 5. Other Information**

None.

#### Item 6. Exhibits

<b>Exhibit Number</b>	Description of Exhibit
2.1	The Separation and Distribution Agreement, dated as of November 2, 2021, by and between
	<u>International Business Machines Corporation and the registrant was filed as Exhibit 2.1 to</u>
	the registrant's Current Report on Form 8-K filed on November 4, 2021, and is hereby
	incorporated by reference.
3.1	The Amended and Restated Certificate of Incorporation of the registrant was filed as Exhibit
	3.1 to the registrant's Current Report on Form 8-K filed on November 4, 2021, and is hereby
	incorporated by reference.
3.2	The Amended and Restated Bylaws of the registrant was filed as Exhibit 3.2 to the
	registrant's Current Report on Form 8-K filed on November 4, 2021, and is hereby
	incorporated by reference.
31.1	Certification of principal executive officer, as required by Section 302 of the Sarbanes-Oxley
	Act of 2002 (filed herewith)
31.2	Certification of principal financial officer, as required by Section 302 of the Sarbanes-Oxley
	Act of 2002 (filed herewith)
32.1	Certification of principal executive officer, as required by Section 906 of the Sarbanes-Oxley
	Act of 2002 (furnished herewith)
32.2	Certification of principal financial officer, as required by Section 906 of the Sarbanes-Oxley
	Act of 2002 (furnished herewith)
101.INS	XBRL Instance Document – the instance document does not appear on the Interactive Data
	File because its XBRL tags are embedded within the Inline XBRL document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document
104	Cover Page Interactive Data File – the cover page interactive data file does not appear in the
	Interactive Data File because its XBRL tags are embedded within the Inline XBRL document

The agreements and other documents filed as exhibits to this report are not intended to provide factual information or other disclosure other than with respect to the terms of the agreements or other documents themselves, and you should not rely on them for that purpose. In particular, any representations and warranties made by the Company in these agreements or other documents were made solely within the specific context of the relevant agreement or document and do not apply in any other context or at any time other than the date they were made.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: August 9, 2022

By:/s/ Vineet Khurana

Vineet Khurana

Vice President and Controller
(Principal Accounting Officer and Authorized Signatory)

# CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER

- I, Martin J. Schroeter, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of Kyndryl Holdings, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 9, 2022

/s/ Martin J. Schroeter

Martin J. Schroeter Chairman and Chief Executive Officer (Principal Executive Officer)

# CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER

- I, David B. Wyshner, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of Kyndryl Holdings, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 9, 2022

/s/ David B. Wyshner
David B. Wyshner
Chief Financial Officer

(Principal Financial Officer)

# KYNDRYL HOLDINGS, INC.

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Kyndryl Holdings, Inc. (the "Company") on Form 10-Q for the quarterly period ended June 30, 2022, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Martin J. Schroeter, Chairman and Chief Executive Officer of the Company, do hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 9, 2022

/s/ Martin J. Schroeter

Martin J. Schroeter Chairman and Chief Executive Officer (Principal Executive Officer)

#### KYNDRYL HOLDINGS, INC.

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Kyndryl Holdings, Inc. (the "Company") on Form 10-Q for the quarterly period ended June 30, 2022, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, David B. Wyshner, Chief Financial Officer of the Company, do hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 9, 2022

/s/ David B. Wyshner

David B. Wyshner Chief Financial Officer (Principal Financial Officer)