



## Kyndryl and Red Hat Announce Strategic Partnership to Advance IT Automation for Multicloud Infrastructure

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*Red Hat Ansible Automation Platform is the primary enterprise IT automation solution for Kyndryl infrastructure services, driving enhanced business performance for organizations*

*Kyndryl recognized as a leading provider of automation services for Red Hat Ansible Automation Platform*

BOSTON, May 10, 2022 /PRNewswire/ -- **Red Hat Summit** – Red Hat, the world's leading provider of open source solutions, and Kyndryl (NYSE: KD), the world's largest IT infrastructure services provider, today announced a strategic partnership to help customers embrace open, differentiated automation technologies and managed services to modernize core business applications and IT infrastructure, while enabling scalable enterprise operations and greater resilience with advanced security capabilities. Together, Red Hat and Kyndryl will offer integrated services and solutions based on [Red Hat Ansible Automation Platform](#) to automate critical workloads from the enterprise datacenter to the edge and across public clouds.

With this collaboration, Red Hat Ansible Automation Platform becomes the primary enterprise automation solution across Kyndryl's infrastructure services, with Kyndryl as a leading service provider for Ansible Automation Platform. Kyndryl is currently one of the largest global users of Ansible Automation Platform, running tens of millions of automations and managing more than 500,000 customer endpoints worldwide. Kyndryl plans to further scale its automation architecture through joint engineering work with Red Hat to extend its storage and network automation capabilities across its services team.

In addition, Kyndryl and Red Hat will establish an Ansible Innovation Center to co-create solutions and help customers realize hybrid cloud transformation by automating IT operations and services from the infrastructure level to the cloud and the edge. This will include jointly developed playbooks, enablement and support based on Ansible Automation Platform and Kyndryl infrastructure services.

"By increasing the integration of Kyndryl's leading infrastructure services with Red Hat's industry leading open hybrid cloud technology, we are better able to deliver services and technologies that work hand-in-hand to provide a more seamless customer experience," Stephen Leonard, Global Alliances & Partnerships Leader, Kyndryl. "We look forward to working with Red Hat to help customers accelerate their ability to achieve true business agility through open multicloud solutions."

"Customers today are operating in increasingly diverse and complex IT environments, spanning on-premises datacenters to public and private clouds. Automated solutions and managed services are crucial for customers to effectively scale and manage today's hybrid multicloud landscape," said Stefanie Chiras, senior vice president, Partner Ecosystem Success, Red Hat. "Red Hat's collaboration with Kyndryl integrates automation with managed services to support customers across infrastructure, networking and cloud operations, alleviating the burden of manual IT operations and making it easier to grow into the future."

Kyndryl and Red Hat already jointly support almost 900 customers globally and are working with companies like Bord Gais Energy, an energy and services supplier in the Republic of Ireland, to help them reap the benefits from the combination of advanced automation and managed services with Red Hat Ansible Automation Platform. As a result, Bord Gais has realized service quality improvements, cost reductions and better adherence to audit and compliance requirements, enabling them to better serve and meet the changing needs of its customers that are transitioning to a lower carbon future.

"There was no manual to navigate the challenges presented by the global pandemic and it resulted in fast-changing business requests and urgent demands that required responsiveness from day one," Andy Nason, head of Service and Infrastructure, Bord Gais Energy. "We required minimal disruption and reliable service levels, and the Kyndryl services team and Red Hat Ansible Automation Platform made it possible. The dynamic automated tooling and environment created by Kyndryl and Red Hat proactively resolved repetitive tasks and automated event incident response and resolution while consistently enabling operational improvements that ensured customer satisfaction."

To increase its support across the breadth of Red Hat's portfolio across sales, delivery and sales engineering functions, Kyndryl services practitioners have achieved over 5,000 [Red Hat Certifications](#) and [accreditations](#) to date with a dedicated focus on automation and containers.

Learn more information about how [Kyndryl](#) and [Red Hat](#) are partnering to serve customers.

### About Kyndryl

Kyndryl (NYSE: KD) is the world's largest IT infrastructure services provider. The company designs, builds, manages, and modernizes the complex, mission-critical information systems that the world depends on every day. Kyndryl's nearly 90,000 employees serve over 4,000 customers in more than 60 countries around the world, including 75 percent of the Fortune 100. For more information, visit [www.kyndryl.com](http://www.kyndryl.com).

### About Red Hat

[Red Hat](#) is the world's leading provider of enterprise open source software solutions, using a community-powered approach to deliver reliable and high-performing Linux, hybrid cloud, container, and Kubernetes technologies. Red Hat helps customers integrate new and existing IT applications, develop cloud-native applications, standardize on our industry-leading operating system, and automate, secure, and manage complex environments. [Award-winning](#) support, training, and consulting services make Red Hat a [trusted adviser to the Fortune 500](#). As a strategic partner to cloud providers, system integrators, application vendors, customers, and open source communities, Red Hat can help organizations prepare for the digital future.

### Red Hat Forward-looking Statements

Except for the historical information and discussions contained herein, statements contained in this press release may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on the company's

current assumptions regarding future business and financial performance. These statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially. Any forward-looking statement in this press release speaks only as of the date on which it is made. Except as required by law, the company assumes no obligation to update or revise any forward-looking statements.

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